







Model Curriculum

Group Farming Practitioner

SECTOR: AGRICULTURE & ALLIED

SUB-SECTOR: AGRICULTURE INDUSTRIES

OCCUPATION: AGRI ENTREPRENUERSHIP & RURAL

ENTERPRISES

REF ID: AGR/Q7806, V1.0

NSQF LEVEL: 4















Certificate

CURRICULUM COMPLIANCE TO QUALIFICATION PACK – NATIONAL OCCUPATIONAL STANDARDS

is hereby issued by the

AGRICULTURE SKILL COUNCIL OF INDIA

for the

MODEL CURRICULUM

Complying to National Occupational Standards of Job Role/Qualification Pack: 'Group Farming Practitioner' QP No. 'AGR/Q7806 NSQF Level 4'

Date of Issuance: March 12th, 2018

Valid up to: March 31st, 2021

* Valid up to the next review date of the Qualification Pack

Authorised Signatory (Agriculture Skill Council of India)









TABLE OF CONTENTS

1. Curriculum	01
2. Trainer Prerequisites	05
3. Annexure: Assessment Criteria	06









Group Farming Practitioner

CURRICULUM / SYLLABUS

This program is aimed at training candidates for the job of a "<u>Group Farming Practitioner</u>", in the "<u>Agriculture & Allied</u>" Sector/Industry and aims at building the following key competencies amongst the learner

Program Name	Group Farming Practitioner		
Qualification Pack Name & Reference ID.	AGR/Q7806, v1.0		
Version No.	1.0	Version Update Date	
Pre-requisites to Training	Basic literacy		
Training Outcomes	After completing this	s programme, participan	ts will be able to:
	group, organizing group, efficient monetworking with voregistration of gro Undertake basic crop calendar, finsupply Undertake harve of produce: harve sorting, grading, soft food safety, aggre Coordinate & ne buyers: identify in buyers need, price measurements ar Assimilate marke analyzing informate Undertake farm or crop residue incore	patory management: ider meetings, setting the goal anagement of group activitions stakeholders, recording farm management: crop ancial management, analy set & post-harvest managest, post-harvest treatment storage, safe handling, pacted and post-harvest treatment of produce gotiate with input / service provider, negone negotiations, timely payring supply of produce. The information: locating in tion, using market information, using market information, baling of hay, con & safety: well versed with sof personal safety and of	s & missions of the ties & resources, d keeping and planning, maintaining zing market demand & gement & aggregation t-drying, cleaning, ckaging, transportation, ce providers and otiation, information on ment, proper formation sources; tion for decision making ection of farm waste, impost making health & safety









This course encompasses $\underline{7}$ out of $\underline{7}$ National Occupational Standards (NOS) of " $\underline{\text{Group Farming Practitioner}}$ " Qualification Pack issued by " $\underline{\text{Agriculture Skill Council of India}}$ ".

Sr. No.	Module	Key Learning Outcomes	Equipment Required
1	Introduction Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 00:00 Corresponding NOS Code Bridge Module	 Understand general discipline in the class room (Do's & Don'ts) Understand the role of a Group Farming Practitioner and the progression pathways Study the success stories of Farmer Producer Organization (FPO)/ Cooperatives Get acquainted with the benefits of formation of Farmers Interest Groups (FIGs)/ Common Interest Groups (CIGs)/Producer Groups (PGs) Understand State farmers' right under PPV & FRA act 2001 (9 rights) 	Laptop, white board, marker, projector
2	Undertake participatory management practices to form CIGs/FIGs/PGs Theory Duration (hh:mm) 10:00 Practical Duration (hh:mm) 20:00 Corresponding NOS Code AGR/N7825	 Participate in the formation of farmers interests groups (FIGs) Organize group meetings Contribute in setting goals and mission of the group Contribute in efficient management of group farming Contribute in efficient management of resources Maintain registers and records for group farming activities Facilitate the registration of the FIGs 	Laptop, white board, marker, projector, Audio-visual aids, registers, record book
3	Basic Farm Management Theory Duration (hh:mm) 10:00 Practical Duration (hh:mm) 30:00 Corresponding NOS Code AGR/N9901	 Estimate the cost of production of the selected crop Estimate the required investment Practice Farm management- Soil testing, selection of crop variety, Crop Calendar, Crop rotation, intercrops, schedule for fertilizer, pesticide/chemical application, irrigation schedule, harvesting schedule etc Identify the near market area and keep update on the market prices Keep record on the investment and expenditures Understand various uses of the crop by-products 	Laptop, white board, marker, projector, Audiovisual aids, record keeping book, pen, paper, farming tools & equipments









Sr. No.	Module	Key Learning Outcomes	Equipment Required
4	Undertake harvest, post-harvest management and aggregation of the produce Theory Duration (hh:mm) 15:00 Practical Duration (hh:mm) 30:00 Corresponding NOS Code AGR/N7826	 Ensure physiological maturity of crop at harvest Dry the produce to the desired level Carry out cleaning, sorting, grading, packaging and storage of produce Ensure safe handling of the produce and quality assurance Organize and set up collection points at strategic location Ensure proper measurement of the produce Ensure timely and safe delivery of the produce to transportation 	Laptop, white board, marker, projector, Audio- visual aids, harvester, sickle, fumigants, sprayer, post-harvesting machines, packaging material
5	Undertake farm waste management Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 15:00 Corresponding NOS Code AGR/N9913	 Identify and segregate different types of farm waste according to their use Familiarize with the ill effects of farm waste burning Get acquainted with different machineries used in the handling of farm waste Prepare compost from the farm waste Convert farm waste into small pieces by use of scribbling machine Incorporate green manure in the soil for insitu decomposition Make bales of straw after harvesting. Store and transport compressed bails Make pellets/ briquettes to be used as fuel from the farm waste Familiarize with the use of various types of briquetting machines Familiarize with the various uses of pellets or briquettes 	Laptop, white board, marker, projector, Audio- visual aids, sickle, scribbling machine, baler, screw pressing machines, stamping pressing machines and hydraulic briquetting machines
6	Coordinate and negotiate with Input / service providers and buyers Theory Duration (hh:mm) 10:00 Practical Duration (hh:mm) 20:00 Corresponding NOS	 Get acquainted with the existing trade systems and environment Identify and negotiate with input sellers/service providers Get information on the needs of the buyer Make necessary negotiations for appropriate price and timely payment to member farmers Ensure proper measurement and timely supply of the produce Get well versed in the communication and negotiation skills 	Laptop, white board, marker, projector, Audio- visual aids









Sr. No.	Module	Key Learning Outcomes	Equipment Required	
	Code AGR/N7827			
7	Assimilating Market Information Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 10:00 Corresponding NOS Code AGR/N9902	 Get acquainted with the suitable market platform for the selected crop including e-procurement platform Collect the market information from the reliable sources Analyze the market information Understand the right time, place for the market of the produce Get acquainted with Agro advisory services facility available through SMS mobile, Radio, TV, etc. 	Laptop, white board, marker, projector, Audio- visual aids	
8	Maintain health and safety at the workplace Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 10:00 Corresponding NOS Code AGR/N9903	 Maintain a clean & efficient workplace Practice General safety and first aid Familiarize with various health hazards relevant to workplace and basic first aid training Undertake basic safety checks for the commonly reported hazards before all farm operation Use equipments, processing machine etc in accordance with the manufacturer's guidelines Render appropriate emergency procedures Dispose off farm waste in accordance with environmental safety 	White Board, Marker, Laptop, projector, safety mask, rubber gloves, safety boots, first aid kit, fire extinguisher	
	Total Duration: Theory Duration (hh:mm) 65:00 Practical Duration (hh:mm) 135:00	Unique Equipment Required: Laptop, white board, marker, projector, Audio-visual aids, record keeping book, pen, paper, farming tools & equipments, sickle, harvester, fumigants, sprayer, post-harvesting tools/machines, packaging material, scribbling machine, baler, screw pressing machines, stamping pressing machines and hydraulic briquetting machines, safety mask, rubber gloves, safety boots, first aid kit, fire extinguisher		

Grand Total Course Duration: 200 Hours, 0 Minutes

(This syllabus/ curriculum has been approved by Agriculture Skill Council of India)









Trainer Prerequisites for Job role: "Group Farming Practitioner" mapped to Qualification Pack: "AGR/Q7806, v1.0"

Sr. No.	Area	Details				
1	Description	Trainer is responsible for educating the trainees on – formation of FIGs, participatory management practices, basic farm management, harvest and post-harvest management, setting of collection points, farm waste management, communication and negotiation with input/service providers and buyers, supply and demand dynamics, various marketing platforms, health and safety at the workplace.				
2	Personal Attributes	Trainer should be a Subject Matter Expert. He/ she should have good communication, leadership, observation and practical oriented skills.				
3	Minimum Educational Qualifications	Diploma in Agriculture/ Horticulture				
4a	Domain Certification	Certified for Job Role: "Group Farming Practitioner" mapped to QP: "AGR/Q7806, v1.0". Minimum accepted score is 80%				
4b	Platform Certification	Certified for the Job Role: "Trainer", mapped to the Qualification Pack: "MEP/Q0102". Minimum accepted % as per respective SSC guidelines is 80%.				
5	Experience	 M Sc (Agriculture / Horticulture / Botany) B. Sc. (Agriculture / Horticulture / Botany) with 1 year of relevant work experience and 2 years of total work experience Graduate with 3 years of relevant work experience Diploma in Agriculture/Horticulture with 3 years of relevant work experience 				









Annexure: Assessment Criteria

Job Role Group Farming Practitioner

Qualification Pack AGR/Q7806

Sector Skill Council Agriculture Skill Council of India

Guidelines for Assessment

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
- 4. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below).
- 5. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training center based on this criterion.
- 6. To pass the Qualification Pack, every trainee should score a minimum of 70% of aggregate marks to successfully clear the assessment.
- 7. In case of *unsuccessful completion*, the trainee may seek reassessment on the Qualification Pack.

	Compulsory NOS				
Total Marks: 500			Marks All	ocation	
Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out Of	Theory	Skills Practical
1. AGR/N7825 Undertake	PC1. identify farmers for creating common interest groups		5	3	2
participatory management practices	PC2. facilitate group meetings / gram sabha		10	5	5
to form CIGs/FIGs/PGs	PC3. increase participation and group membership		5	3	2
	PC4. contribute in the the goal and mission setting of the group		5	3	2
	PC5. select the commodity specific activity for group farming operations	100	5	3	2
	PC6. ascertain homogeneity of the group		5	2	3
	PC7. assist in efficient management of group farming activities		10	5	5
	PC8. assist in efficient management of resources		10	5	5
	PC9. network with the financial institutions/ marketing agencies/buyers/ service providers/input suppliers		10	5	5
	PC10. contribute in debt management		10	5	5
	PC11. participate regularly in meetings and observe the group activities		5	2	3









	PC12. maintain meeting proceedings, other records and registers		10	4	6
	PC 13. facilitate registration of the group		-		
	with competent authority		10	5	5
			100	50	50
2. AGR/N9901 Basic farm management	PC1. choose the crop based on agroclimatic condition of the region		2	1	1
	PC2. take sample of the soil for testing		1	0	1
	PC3. perform intercropping with suitable and recommended crops (as per the main crop cultivated)		2	1	1
	PC4. perform crop rotation with suitable crops		2	1	1
	PC5. interact with agriculture / extension expert for crop planning		1	1	0
	PC6. choose crop based on the economic advantage		2	1	1
	PC7. maintain crop production activity record		1	1	0
	PC8. maintain crop calendars	30	1	1	0
	PC9. maintain calendars of weed		1	1	0
	PC10. maintain insect and pest calendar		2	1	1
	PC11. Ascertain total cost of production (land, production practices, labour, equipment, fuel, administrative cost etc.) PC12. maintain records of investment and		2	1	1
	expenditure PC13. maintain necessary books of		2	1	1
	accounts		2	1	1
	PC14. identify government schemes and their eligibility for availing themselves of the same		2	1	1
	PC15. identify the nearest market		2	1	1
	PC16. identify local traders, mandis in the villages and nearby and compare the		2	1	1
	PC17. identify market rates of the produce season wise		2	1	1 1
	PC18. arrange cost-effective transportation of produce to the mark		1	0	1
			30	16	14
3. AGR/N7826 Undertake harvest,	PC1. ensure crop is physiologically mature at harvest		5	2	3
post-harvest and aggregation of the produce	PC2. pre-cool or pre-warm the stock as required after harvest	160	5	2	3
	PC3. ensure drying of produce to reduce moisture content level to desirable level.		5	2	3









	PC4. ensure cleaning , sorting and				
	grading of produce		10	4	6
	PC5. ensure proper & safe packaging				
	of produce		10	4	6
	PC6. ensure storage of produce at				
	desirable temperature and relative		40		C
	humidity level PC7. select the appropriate storage		10	4	6
	PC7. select the appropriate storage structure to minimize storage losses		10	5	5
	PC8. ensure safe handling of the		10	3	3
	produce and quality assurance		10	4	6
	PC9. use appropriate sanitizing				
	techniques to prevent microbial build-up		10	4	6
	PC10. ensure all safety measures during				
	post-harvest stages		10	5	5
	PC11. ensure contamination free food				
	to consumers		10	4	6
	PC12. ensure product specific packages,				
	storages, transport and food safety certifications for perishable produce,				
	wherever applicable		10	4	6
	PC13. organize and set up collection		10	4	6
	points		10	5	5
	PC14. coordinate with different		10	<u> </u>	
	collection points		5	2	3
	PC15. ensure proper measurement of				
	the produce		10	5	5
	PC16. collect the stock from common				
	place		5	2	3
	PC17. ensure proper handling of stock			_	
	and quality assurance		10	4	6
	PC18. ensure on time delivery of stock to transportation		10	5	5
	PC19. ensure no damage during		10	3	3
	transportation		5	3	2
			160	70	90
4. AGR/N9913	PC1. collect the agricultural			7.0	
Undertake farm waste	residue/farm waste from field after				
management	harvesting of the crop		4	1	3
	PC2. segregate different types of farm				
	waste according to their use		10	4	6
		50			
	PC3. carry out cutting of the farm waste		_		_
	into small pieces using scribbling machine		4	1	3
	PC4. use scribbled farm waste for		F	2	2
	making compost- pit method		5	2	3
	PC5. incorporate green manure in the soil for in situ decomposition		6	3	3
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	PC6. compress and make bails from crop residue leftover after harvesting in the field		5	2	3
	PC7. store and transport crop residue compressed bails for use as animal fodder or industrial use		6	3	3
	PC8. use farm waste for making pellets or briquettes to be used as fuel through manual presses		10	4	6
	manual presses		50	20	30
5. AGR/N7827 Coordinate and negotiate with the	PC1. enlist prospective input sellers/ service providers through market information				
input/service providers and buyers	PC2. identify and shortlist appropriate input sellers/service		5	3	2
	providers		5	2	3
	PC3. negotiate the price with the input sellers/service providers		5	2	3
	PC4. enter into an agreement with the sellers/ service providers for timely supply of quality inputs/services		5	2	3
	PC5. analyze existing trade system		3	2	3
	and trade environment		5	3	2
	PC6. enlist prospective buyers through market information		5	3	2
	PC7. identify and shortlist appropriate buyers		5	2	3
	PC8. coordinate with the buyer for the list of stock they require for determining buyers' choices, quantity of demand and sales forecast	100	5	3	2
	PC9. conduct demand planning to determine the needs and requirements for the produce		5	3	2
	PC10. decide on what and how much to produce based on the demand		5	2	3
	PC11. negotiate price with the buyers		5	2	3
	PC12. enter into an agreement with the buyer		5	2	3
	PC13. communicate on regular basis with the buyer		5	2	3
	PC14. ensure timely payment as per the agreed terms and conditions		5	2	3
	PC15. ensure a match between the demand and supply		5	2	3
	PC16. ensure continuity of supply as per the agreed terms		5	2	3
	PC17. ensure proper weight/measurement of the produce		5	2	3









	PC18. coordinate for timely supply and logistics		5	2	3
	PC19. ensure transparency in the flow of goods such as using tracking and tracing systems		5	2	3
	PC20. provide accurate information on logistics flow and quality aspects of the		3	2	3
	produce		5	2	3
6. AGR/N9902	PC1. understand the different sources of		100	45	55
Assimilating market information	information at village-level through other farmers, neighbors, relatives, agricultural extension workers, agriculture specialists, concerned government and private departments like gram panchayat, cooperative societies and SHGs etc.				
			1	1	0
	PC2. identify different sources of information at market level through commission agents, mandi samitis and input dealers		1	1	0
	PC3. identify different sources of information through media sources like radio, newspapers, television, magazine internet, SMS in mobile phones etc.		1	0	1
	PC4. identify the appropriate sources of specific market information and proper ways to collect the required information		1	0	1
	PC5. identify the reliable source of information	30	1	0	1
	PC6. ascertain methods of collecting information through personal visit, telephone, internet and published reports, magazines and articles, workshops, attending seminars and training by agriculture extension service providers	30	2	1	1
	PC7. ascertain periodicity and cost of				
	assessing market information		2	1	1
	PC8. ascertain availability and non-availability of specific market information		1	0	1
	PC9. perform documentation for analyzing market information		1	0	1
	PC10. evaluate the authenticity of information received		2	1	1
	PC11. analyze the information for taking decision		2	1	1
	PC12. utilize market information for taking cost effective production decisions		2	1	1









	PC13. understand quality-wise and variety-wise prices of different products such as seeds, pest, fertilizer, etc		2	1	1
	PC14. use market information and decide on crop and area be to sown which could result in better productivity for the season		2	1	1
	PC15. utilize market information for taking effective pre-harvesting decisions like seed preparation, land preparation, nutrition management, weed management, pest and diseases management and irrigation management		2	1	1
	PC16. utilize market information for appropriate post-harvesting decision like drying , grading, bagging, transportation, processing and storage		2	1	1
	PC17. decide on marketing parameters like where to sell, when to sell, to whom to sell and what quantity to sell etc. which leads to profit		2	1	1
	PC18. understand benefits derived from market information		1	0	1
	PC19. make projections/future price movements through information sources		1	1	0
	PC20. understand price fluctuations in markets and take appropriate decision		1	1	0
			30	14	16
7. AGR/N9903 Maintain health and safety at the workplace	PC1. undertake basic safety checks before operation of all machinery and vehicles and hazards are reported to the appropriate supervisor		2	1	1
	PC2. work for which protective clothing or equipment is required is identified and the appropriate protective clothing or equipment is used in performing these duties in accordance with workplace policy.		2	1	1
	PC3. read and understand the hazards of use and contamination mentioned on the labels of pesticides/fumigants etc	30	2	1	1
	PC4. assess risks prior to performing manual handling jobs, and work according to currently recommended safe practice.		2	1	1
	PC5. use equipment and materials safely and correctly and return the same to designated storage when not in use		2	1	1
	PC6. dispose of waste safely and correctly in a designated area		2	1	1









PC7. recognize risks to bystanders and take action to reduce risk associated with		2	2	1
pC8. perform your work in a manner which minimizes environmental damage all procedures and work instructions for controlling risk are followed closely.		2	1	1
PC9. report any accidents, incidents or problems without delay to an appropriate person and take necessary immediate action to reduce further danger.		1	0	1
PC10. follow procedures for dealing with accidents, fires and emergencies, including communicating location and directions to emergency.		2	1	1
PC11. follow emergency procedures to company standard / workplace requirements		2	1	1
PC12. use emergency equipment in accordance with manufacturers' specifications and workplace requirements		2	1	1
PC13. provide treatment appropriate to the patient's injuries in accordance with recognized first aid techniques		2	1	1
PC14. recover (if practical), clean, inspect/test, refurbish, replace and store the first aid equipment as appropriate		2	1	1
PC15. report details of first aid administered in accordance with workplace procedures.		2	1	1
GRAND TOTAL	500	30 500	15 230	15 270