

## RPL – Bridge Course (68 Hours)

# Hair Stylist

**SECTOR: BEAUTY AND WELLNESS**  
**SUB-SECTOR: BEAUTY AND SALONS**  
**OCCUPATION: HAIR CARE SERVICE**  
**REFERENCE ID: BWS/Q0202**  
**VERSION:2.0**  
**NSQF LEVEL: 4**

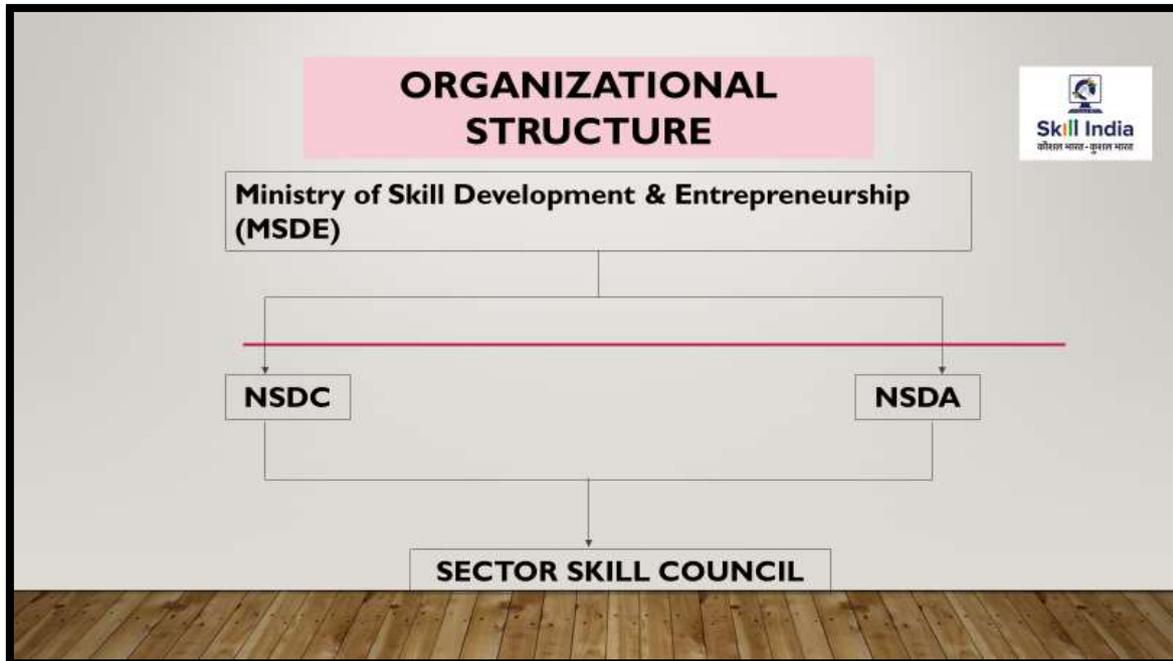
## About the Beauty & Wellness Industry in India

- Beauty & Wellness to be a “Job Puller” by 2022.
- The Beauty and Wellness sector has gained prominence in India and displayed consistent and remarkable growth, making it a potentially significant contributor to economic growth and a leading employer creating millions of employment opportunities across the length and breadth of the country.
- India is currently the 10th fastest growing market globally in Beauty & Wellness sector and the industry is poised to reach a size of INR 1,00,000 crores by the year 2015-16.
- Rising consumer spend, increased availability of funding and expansion into tier-2 and 3 cities have been growth drivers for the wellness industry.
- Of the 24 sectors surveyed by NSDC (KPMG report), the five sectors that would require the maximum skilled workforce by 2022 are: Building construction and Real Estate, Retail, Beauty and Wellness, Transportation and Logistics and Furniture and Furnishing.
- The incremental skilled workforce requirement in Beauty & Wellness industry alone by 2022 will be 10.06 million. (From current employment of 4.21 million, the projected employment by 2022 is 14.27 million).
- In the Beauty & Wellness industry in India, only 20% to 30% of the total market share is controlled by the organized players. The rest of the market is unorganized and fragmented with the presence of small and regional players.
- Major challenges faced by the Beauty & Wellness industry are paucity of quality skilled and trained manpower, attrition, poaching and consequent high manpower costs.
- Another challenge is lack of conformity to quality standards across the industry which restricts the efforts to project the image of India as a high-quality wellness destination.
- Beauty & Wellness is a domain which employs more women than men and also presents them the scope to turn entrepreneurs in their own right.

## Mandate for setting up the B&WSSC

- The key objective of the Council is to bridge the skill gaps and develop a talent pool that is essential to aid the growth of Beauty & Wellness sector in India.
- The Council aims to develop National Occupational Standards & Qualification Packs for various job-roles in Beauty & Wellness Sector.
- Conduct industry and market studies to determine the skill gap in key segments in the Beauty and Wellness industry on an on-going basis
- Design Courses and Training Content, and Set Standards
- Put-in place an Assessment & Certification Mechanism
- Accredit Training Institutes
- Facilitate Placement Support
- Help Institutes build and Upgrade their Capacity through train-the-trainer program
- Create awareness about the Beauty and Wellness industry
- Involve all Stakeholders – employers, learners, academia and vocational bodies – in the skill development exercise
- Establish/facilitate in-house Training Centers and Centers of Excellence
- Set up an effective Labour Market Information System (LMIS), and
- Benchmark Indian beauty and wellness education with international standards

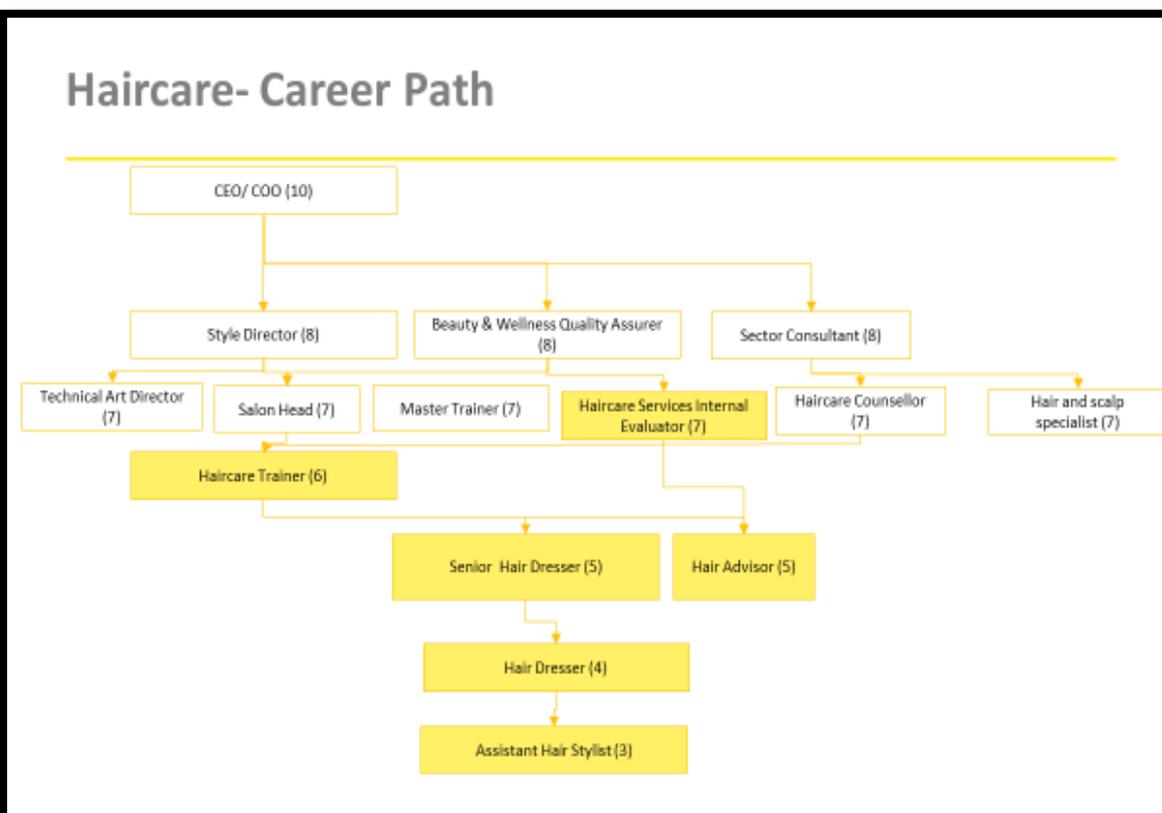
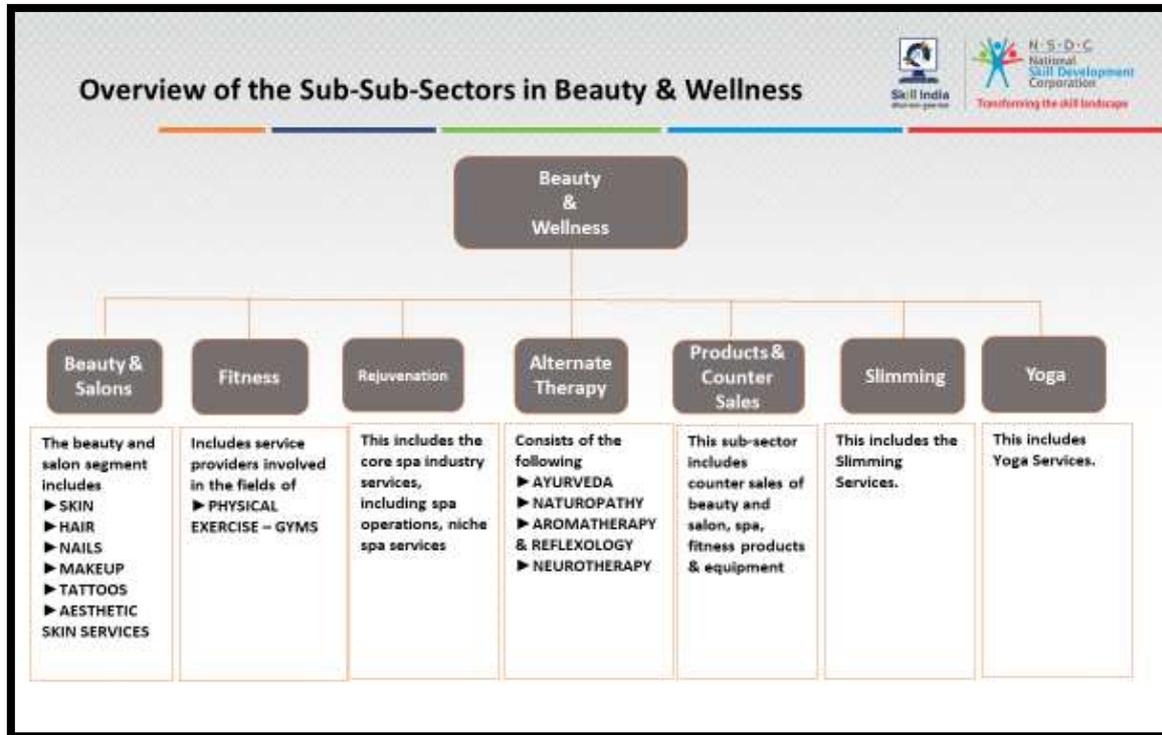
## ORGANIZATIONAL STRUCTURE



## SUB-SECTORS OF B&WSSC



## OVERVIEW OF SUB-SECTORS OF B&WSSC





S. No	Topic & Subtopics	Outcome
1	Prepare and maintain work area Theory Duration (hh:mm) 02:00 Practical Duration (hh:mm) 02:00	Ensure that environmental conditions are suitable for the client and the treatment to be carried out in a hygiene and safe environment
		Selecting suitable equipment and products required for the treatment
		Set up the equipment and prepare the products for treatments in adherence set up the equipment and prepare the products for treatments in adherence
		Store records, materials and equipment securely in line with the salon's policies
2	BWS/N0205 (Blow dry (blast dry) hair Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 05:00	Perform and adapt the procedure using materials, equipment and techniques correctly and safely to meet the needs of the client
		Apply styling products, if required and maintain a regular check to minimise the risk of damage to the hair
		Perform various blow drying technique to achieve the desired look - Blow-waving ,Blow-drying ,Scrunch drying ,Finger or hand drying ,Blow combing ,Blow–stretching or straightening
		Complete the procedure to the satisfaction of the client in a commercially acceptable time
		Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client
3	BWS/N0207 (Perform Scalp Massages and Hair Spa Services) Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 05:00	Position self and client throughout treatment to ensure privacy, comfort and wellbeing
		Prepare yourself, the client and work area for shampoo and conditioning services
		Consult with the client to identify the condition of the hair and scalp and provide the suitable treatment
		Clarify the client's understanding and expectation prior to commencement of treatment
		Sanitize the hands prior to treatment commencement
		Prepare the client and provide suitable protective apparel
		Select and prepare products, tools and equipment that are suitable for the client's hair and scalp condition to meet to the client's needs and treatment plan
		Perform a pre-shampoo or treatment in accordance with the required service
		Select a suitable medium and perform hair spa and the scalp massage
		Perform a post conditioning or treatment in accordance with the required service knowledge of the range and specifications of competitor products skin, hair structure, and type
		Check the client's wellbeing throughout the service and giving the necessary reassurance
Perform and adapt the treatment using materials, equipment and techniques correctly and safely to meet the needs of the client		

		Promptly refer problems that cannot be solved to the relevant superior for action
		Complete the treatment to the satisfaction of the client in a commercially acceptable time
		Record the treatment accurately and store information securely in line with the salon's policies
		Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client Minimize the wastage of products and store chemicals and equipment securely post treatment
4	<b>BWS/N0207 (CUT HAIR)</b> Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 05:00	Prepare the client and provide suitable protective apparel Select styling products, tools and equipment based on the results of client consultation and hair analysis Consult the client to identify the desired look before cutting Identify the condition of the hair to achieve the required results by analysing the influencing factors Select the most suitable technique to the client's hair and to achieve the desired look Establish and follow the guidelines to accurately achieve the desired look Select the correct cutting tool to achieve the desired look Understand and perform various sectioning techniques to carry out the desired haircut Perform various cutting techniques and texturing technique Cross check the hair cut to ensure even balance and weight distribution Check the client's wellbeing throughout the service and giving the necessary reassurance Position self and client throughout procedure to ensure comfort and wellbeing Perform and adapt the procedure using materials, equipment and techniques correctly and safely to meet the needs of the client Promptly refer problems that cannot be solved to the relevant superior for action Complete the procedure to the satisfaction of the client in a commercially acceptable time Record the procedure accurately and store information securely in line with the salon's policies Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client
5	<b>BWS/N0209 (Perform hair styling and dressing)</b> Theory Duration	Identify the condition of the hair to achieve the required results by analysing the influencing factors Select the most suitable drying, setting techniques, styling techniques and finishing technique to achieve the desired look

	(hh:mm) 02:00 Practical Duration (hh:mm) 02:00	<p>Perform the required back combing /back brushing technique</p> <p>Control and secure hair effectively into place during dressing</p> <p>Dress the hair to the satisfaction of the client</p> <p>Perform and adapt the procedure using materials, equipment and techniques correctly and safely to meet the needs of the client</p> <p>Apply finishing product to maintain the style and follow manufacturer's instructions</p> <p>Ensure the finished style taking into account the critical influencing factors</p> <p>Evaluate the result of the treatment with the client</p> <p>Promptly refer problems that cannot be solved to the relevant superior for action</p> <p>Complete the procedure to the satisfaction of the client in a commercially acceptable time</p> <p>Record the procedure accurately and store information securely in line with the salon's policies</p> <p>Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client</p>
6	BWS/N0210 (Colour and lighten hair) Theory Duration (hh:mm) 05:00 Practical Duration (hh:mm) 05:00	<p>Select products, tools and equipment based on the results of client consultation , hair analysis and any tests conducted (e.g. skin sensitivity test, hair strand test)</p> <p>Clarify the client's understanding and expectation prior to commencement of procedure</p> <p>Mix accurately and apply the colour taking into account the influencing factors using neat sections</p> <p>Promptly refer problems that cannot be solved to the relevant person/ senior hair stylist for action</p> <p>Apply colour using techniques that reduce the risk of colour being spread to the client's skin, clothes and surrounding areas</p> <p>Monitor accurately the development of colour as required and follow the manufacturer's instructions</p> <p>Remove the colour products thoroughly from the hair and leave the hair free of any colouring products</p> <p>Apply a suitable conditioner or post colour treatment to the hair following manufacturer's instructions</p> <p>Check the client's wellbeing throughout the service and giving the necessary reassurance</p> <p>Complete the procedure to the satisfaction of the client in a commercially acceptable time</p> <p>Record the procedure accurately and store information securely in line with the salon's policies</p> <p>Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client Minimise the wastage of products and store chemicals and equipment securely post treatment</p>
7	BWS/N0211 (Perm and neutralize hair)	<p>Perform suitable consultation techniques to identify the client's wishes for the desired look before perm and neutralizing service</p>

<p>Theory Duration (hh:mm) 02:00</p> <p>Practical Duration (hh:mm) 04:00</p>	Identify the condition of the hair to achieve the required results by analysing the influencing factors
	Select products , tools and equipment based on the results of client consultation , hair analysis and tests conducted
	Combine and adapt perming and sectioning techniques in an innovative way to achieve desired perm effect
	Monitor accurately the development of perming process as required and take a development test curl as required
	Stop the perm development and neutralize the hair when the required degree of the curl is established
	Leave the hair free of neutraliser with the required degree of curl, use creative finishing techniques
	Apply a suitable conditioner or treatment to the hair following manufacturer's instructions
	Promptly refer problems that cannot be solved to the relevant person/senior hair stylist for action
	Check the client's wellbeing throughout the service and giving the necessary reassurance
	Complete the procedure to the satisfaction of the client in a commercially acceptable time
	Record the procedure accurately and store information securely in line with the salon's policies
Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client Minimize the wastage of products and store chemicals and equipment securely post treatment	
<p><b>BWS/N0211 (PERFORM HAIR RELAXATION SERVICES)</b></p> <p><b>Theory Duration (hh:mm)</b> 02:00</p> <p><b>Practical Duration (hh:mm)</b> 04:00</p>	Perform suitable consultation techniques to identify the client's wishes for the desired look before the relaxing service
	Identify the condition of the hair to achieve the required results by analysing the influencing factors.
	Select products, tools and equipment based on the results of client consultation, hair analysis and any tests conducted
	Prepare the client and provide suitable protective apparel
	Position self and client throughout procedure to ensure comfort and wellbeing
	Apply pre-relaxing products to protect the scalp and even out the porosity of the hair
	Carry out relaxing services using relevant application techniques
	Monitor accurately the development of relaxing process
	Promptly refer problems that cannot be solved to the relevant person/senior hair stylist for action
	Check the client's wellbeing throughout the service and giving the necessary reassurance
	Complete the procedure to the satisfaction of the client in a commercially acceptable time
Record the procedure accurately and store information securely in line with the salon's policies	

		Provide specific after-procedure, homecare advice and recommendations for product use and further treatments to the client Minimize the wastage of products and store chemicals and equipment securely post treatment
9	<b>BWS/N9003(CREATE A POSITIVE IMPRESSION AT WORK AREA )</b>  <b>Theory Duration (hh:mm) 04:00</b> <b>Practical Duration (hh:mm) 00:00</b>	Maintain good health and personal hygiene
		Comply with organisation's standards of grooming and personal behaviour
		Meet the organisation's standards of courtesy, behaviour and efficiency
		Stay free from intoxicants while on duty
		Wear and carry organisation's uniform and accessories correctly and smartly
		Take appropriate and approved actions in line with instructions and guidelines
		Record details related to tasks, as per procedure
		Participate in workplace activities as a part of the larger team
		Report to supervisor immediately in case there are any work issues
		Use appropriate language, tone and gestures while interacting with clients from different cultural and religious backgrounds, age, disabilities and gender.
		Communicate procedure related information to clients based on the sector's code of practices and organisation's procedures/ guidelines
		Communicate role related information to stakeholders in a polite manner and resolve queries, if any.
		Assist and guide clients to services or products based on their needs
		Report and record instances of aggressive/ unruly behaviour and seek assistance
		Use communication equipment (phone, email etc.) as mandated by your organization
		Carry out routine documentation legibly and accurately in the desired format
File routine reports and feedback		
Maintain confidentiality of information, as required, in the role.		
10	Maintain health and safety at the work place & Create a positive impression at the workplace <b>Theory Duration (hh:mm) 02:00</b> <b>Practical Duration (hh:mm) 02:00</b>	Assist cleaning up the post-treatment waste to main the health and safety standard
		The learner will be able to comply with health and safety related instructions applicable to the workplace.
		Will use and maintain personal protective equipment as per protocol. Will carry out own activities in line with approved guidelines and procedures.
		Will store materials and equipment in line with manufacturer's and organizational requirements.
		Will safely handle and move waste and debris. Minimize health and safety risks to self and others due to own actions.
Seek clarifications, from supervisors or other authorized personnel in case of perceived risks.		



## ASSESSMENT BREAK-UP FOR THE QUALIFICATION PACK

S.No of Job Role	Job Role Code	NOS Code	NOS Name	NOS type	Marks Split - Th	Marks Split - Viva/ Prac
Hair Stylist	BWS/Q0202	BWS/N0205	Perform blow drying of hair	Core NOS	4	10
	BWS/Q0202	BWS/N0202	Shampoo, condition the hair and scalp	Core NOS	4	10
	BWS/Q0202	BWS/N0206	Perform Indian Head Massage and Hair Spa Services	Core NOS	2	6
	BWS/Q0202	BWS/N0207	Cut hair	Core NOS	4	15
	BWS/Q0202	BWS/N0208	Perform hair styling and dressing	Core NOS	4	10
	BWS/Q0202	BWS/N0209	Colour and lighten hair	Core NOS	5	10
	BWS/Q0202	BWS/N0210	Perm and neutralize hair	Core NOS	5	10
	BWS/Q0202	BWS/N0211	Perform hair relaxing and straightening services	Core NOS	4	10
	BWS/Q0202	BWS/N9001	Prepare and maintain work area	Non-Core NOS	2	3
	BWS/Q0202	BWS/N9002	Maintain health and safety at the workplace	Non-Core NOS	2	3
	BWS/Q0202	BWS/N9003	Create a positive impression at the workplace	Non-Core NOS	2	3
					<b>30</b>	<b>70</b>

For the assessment the difficulty level

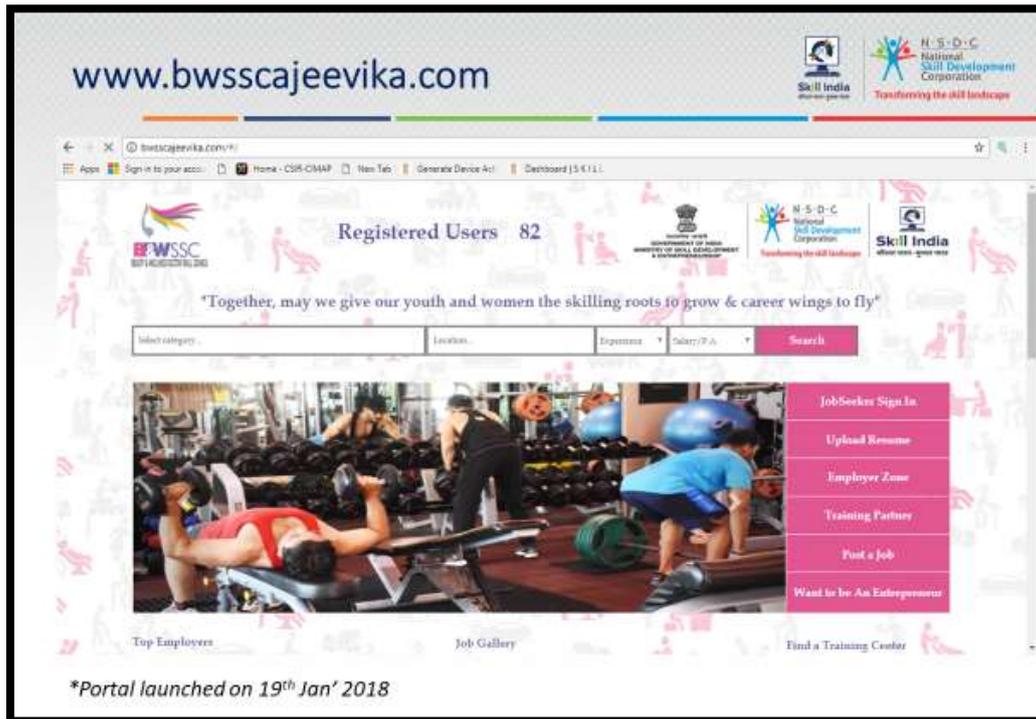
Difficult ----- 20%

Easy----- 30%

Medium---50%

- Theory & Practical will cover Knowledge, Understanding, application & skill
- Theory questions will comprise of MCQs, fill ups, T/F, Pictorial, correct sequence
- Maximum no. of questions for theory should be 30 questions
- Practical & Viva should be 30% viva & 40% Practical

**B&WSSC JOB PORTAL**



## OUR SOCIAL MEDIA PRESENCE

